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Integrating direct and reverse logistics in a “living lab” context:
evaluating stakeholder acceptability and the potential of
gamification to foster sustainable urban freight transport

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OUTLINE

- ▶ Introduction and motivation
- ▶ Case study
- ▶ SP survey
- ▶ Econometric results
- ▶ Scenario analysis
- ▶ Implications
- ▶ Future steps
- ▶ Conclusion



Introduction and motivation (1 / 2)

- ▶ EU's efforts to develop a sustainable and competitive economy rely on a transition towards circular economy
- ▶ Waste management is a major issue for the sustainability of urban areas
- ▶ The need to recycle has implications on logistics negatively affecting the environment
 - ▶ Door-to-door systems imply a large # of trucks and fragmented collection
 - ▶ Using ad-hoc collection points implies costly infrastructure interventions & greater effort/involvement of citizens providing dedicated trips
- ▶ **Transport management is critical...innovative solution:**
 - ▶ Integrating direct and reverse logistics flows with the aim of increasing the amount of recycled materials while also minimising the amount of CO₂ emissions (closed loop)



Introduction and motivation (2/2)

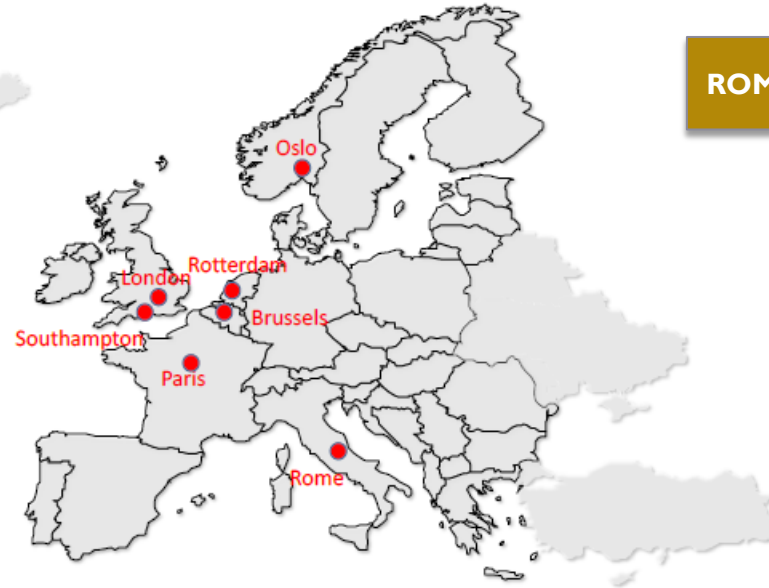
- ▶ To increase the success of a new solution ex-ante behavioural analysis is needed
- ▶ Knowing behavioural levers capable of stimulating potential users to participate in the initiative is fundamental
- ▶ Stated preference survey to:
 - ▶ investigate users' acceptability and behaviour change with respect to UFT solutions
 - ▶ identify strategic/operational pre-requisites for the proposed solution to be adopted
 - ▶ estimate the amount of recycled materials to be collected
 - ▶ estimate the expected environmental benefits



Case study (1/2)



Living laboratories



LONDON: New distribution hub concepts and clean vehicles

ROME: Integration of direct and reverse logistics

BRUSSELS: Increasing load factors by utilizing free van capacity

ROTTERDAM: Floating depot

PARIS: Logistics hotel

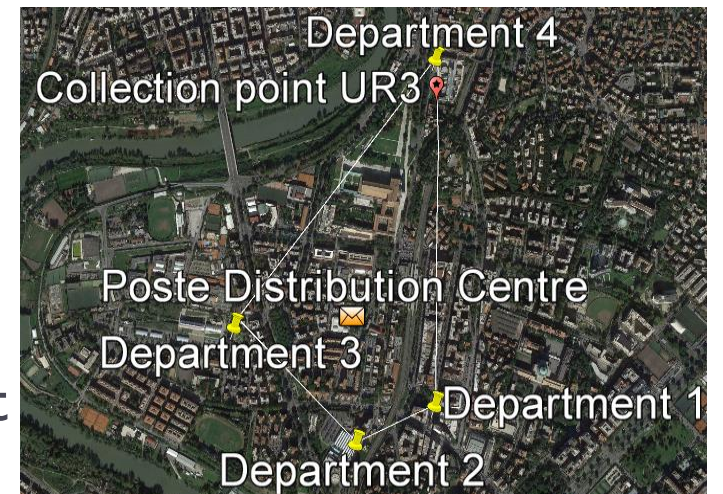
OSLO: Common logistics functions for shopping centers

SOUTHAMPTON: Joint procurement and consolidation for large public institutions



Case study (2/2)

- ▶ The main idea of Rome LL is to involve the national postal operator in the pick-up, via electric vehicles, of recycled materials during the same transportation route.
- ▶ As a first step, an innovative process of recycled materials collection (clean waste), integrating direct flows (i.e. mail delivery) with reverse flows (i.e. plastic caps) is tested in a small scale implementation involving large attractors (i.e. University buildings).
- ▶ Why plastic caps?
 - ▶ Feasibility from the industrial point of view
 - ▶ Easily recyclable & economic type of plastic
 - ▶ Existing collection system at UR3 not sustainable/efficient



SP survey

- ▶ Sample: 597 respondents (students, teachers, administrative staff)
- ▶ Preliminary qualitative analysis → 5 qualitative attributes (2 levels each)
- ▶ (1) aim of the initiative (to improve UR3 services/charity), (2) caps-throwing mode (one cap/more caps per time), (3) transport system used (environmentally/non environmentally friendly), (4) probability to find boxes full (low/ high), (5) gamification (yes/no).

- ▶ Blocking strategy

- ▶ 4 choice tasks...

→ full factorial design covered

| | Option A | Option B |
|--------------------------|--------------------------|------------------------------|
| Aim of the initiative | improve UR3 services | charity |
| Caps-throwing mode | more caps per time | one cap per time |
| Transport system used | environmentally friendly | non environmentally friendly |
| Prob. to find boxes full | high | low |
| Gamification | no | yes |
| Choice | <input type="radio"/> | <input type="radio"/> |



Econometric results (1 / 2)

► Multinomial logit model

MNL results for the whole sample

| Variable | Description | Coefficient |
|----------------|---|-------------|
| IMPROVE | Improve UR3 services | -0.037 |
| ONECAP | One cap per time | 0.012 |
| ENVIRON | Environmentally-friendly transport system | 0.147*** |
| PROBLOW | Low probability to find boxes full | -0.0147 |
| GAMIF | Gamification yes | 0.084*** |

Significance level: ***=1%; **=5%; *=10%



Econometric results (2/2)

▶ Multinomial logit models...naïve preference heterogeneity

MNL results per department

| Variable | Department 1 (n= 180) | Department 2 (n= 134) | Department 3 (n= 178) | Department 4 (n= 105) |
|----------------|--------------------------|--------------------------|--------------------------|--------------------------|
| IMPROVE | -0.024 | 0.094** | -0.012 | -0.069 |
| ONECAP | -0.069* | -0.051 | -0.044 | 0.071 |
| ENVIRON | 0.081** | 0.161*** | 0.251*** | 0.088* |
| PROBLOW | 0.073* | -0.048 | 0.093** | -0.002 |
| GAMIF | 0.035 | 0.162*** | 0.111*** | 0.038 |

Significance level: ***=1%; **=5%; *=10%



Scenario analysis (1 / 2)

| Variable/Scenario | Status quo (worst) | Scenario 1 | Scenario 2 | Scenario 3 (best) |
|-------------------|--------------------|------------|------------|-------------------|
| IMPROVE | no | no | no | yes |
| ONECAP | yes | yes | yes | no |
| ENVIRON | no | yes | yes | yes |
| PROBLOW | no | no | no | yes |
| GAMIF | no | no | yes | yes |

- ▶ Info on *min* and *max* of #plastic caps respondents would collect
- ▶ A simple measure of satisfaction degree has been used to estimate #plastic caps potentially collected for each scenario

$$S_{dep_i}(\%) = \frac{U_{scenario} - U_{dep_i}^{min}}{U_{dep_i}^{max} - U_{dep_i}^{min}}$$



Scenario analysis (2/2)

| Variable/Scenario | Status quo (worst) | Scenario 1 | Scenario 2 | Scenario 3 (best) |
|-------------------|--------------------|------------|------------|-------------------|
| IMPROVE | no | no | no | yes |
| ONECAP | yes | yes | yes | no |
| ENVIRON | no | yes | yes | yes |
| PROBLOW | no | no | no | yes |
| GAMIF | no | no | yes | yes |

| Scenario | Expected caps (kg per year) | Expected trips (boxes per year) | Saved CO2eq (kg per year) |
|--------------------|-----------------------------|---------------------------------|---------------------------|
| Status quo (worst) | 1222.4 | 611 | 0 |
| Scenario 1 | 1651.4 | 826 | 457.3 |
| Scenario 2 | 1730.3 | 865 | 499.3 |
| Scenario 3 (best) | 2005.1 | 1003 | 556.1 |

- ▶ ↑ Recycled materials and ↓ negative impact on environment



Implications

- ▶ The results obtained were useful to fine-tune the solution proposed according to users' preferences:
 - ▶ System pre-dimensioning (e.g. box dimension and placement, vehicles to be used, full box alerting system, etc.)
 - ▶ Define the operational procedure

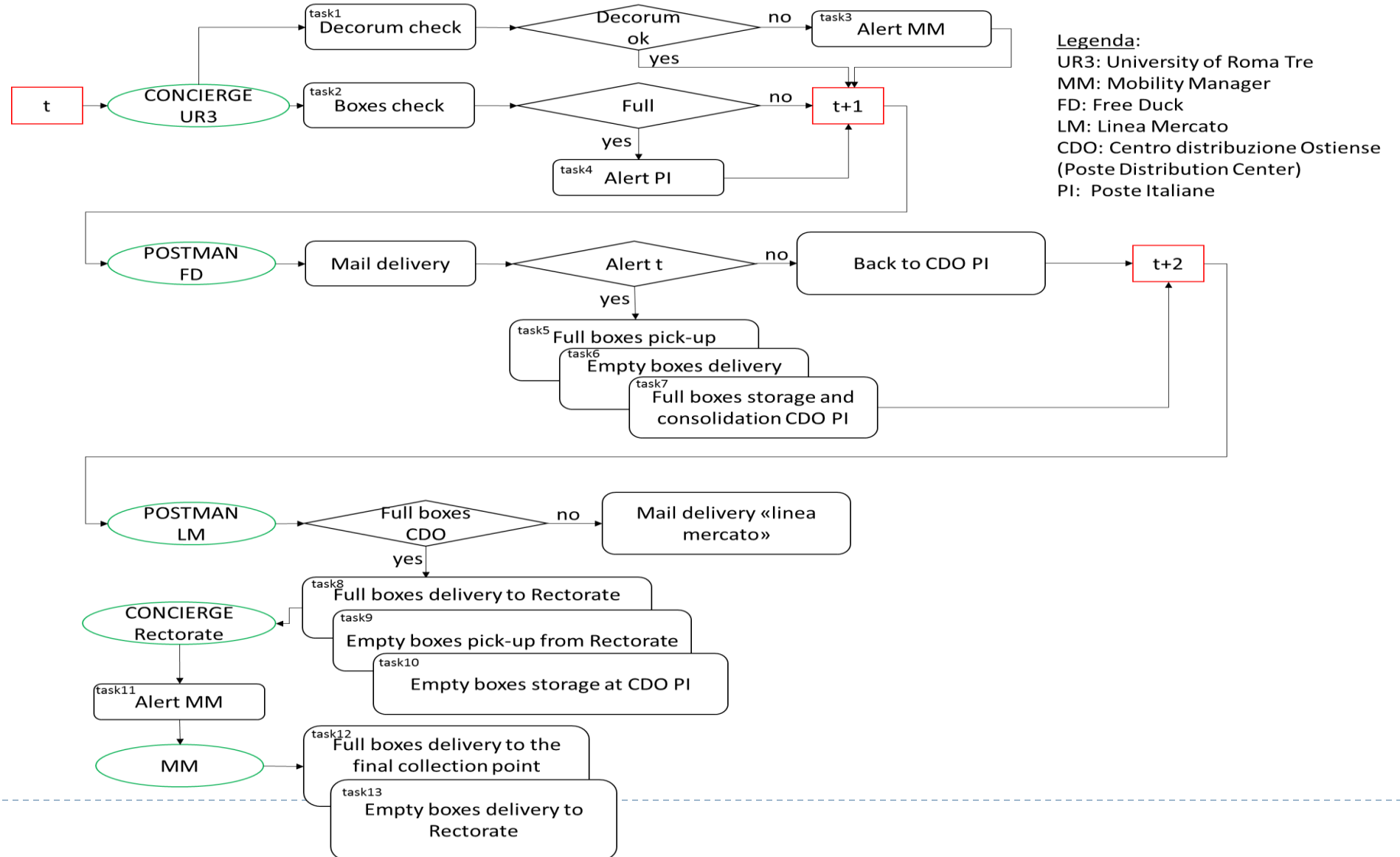
Eco-totems at the buildings' hall



Electric "Free Duck" vehicle for boxes pick-up



Operational procedure



Future steps

- ▶ **The second LL cycle will explore the opportunity to:**
 - ▶ (1) upscale the implementation in terms of flows involved, sites and alternative waste recycled
 - ▶ (2) include the solution proposed in the actual logistics process for urban waste management in Rome
- ▶ **Possible extensions are in line with the recently passed (March 2017) action plan of the Department of the Environment.**
 - ▶ the solution developed in the first LL cycle will be considered to deal with the logistic needs “re-use factories” have.
- ▶ **Deploy a real-case user-centered gamification process to stimulate engagement/participation in the recycling initiative.**



Conclusion

ROME LIVING LAB

